



Banrisul

**FINANCIAL
STATEMENTS**

SEPTEMBER

2019

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PRESS RELEASE

This Press Release contains forward-looking statements, which not only relate to historic facts but also reflect the targets and expectations of the Company management. The terms “anticipate”, “desire”, “expect”, “project”, “plan”, “intend” and similar words are intended to identify statements that necessarily involve known and unknown risks.

Known risks include uncertainties which are not limited to the impact of competitive services and pricing, acceptance of services by the market, Banrisul’s and its competitors’ services transactions, regulatory approval, currency fluctuations, changes in the mix of the portfolio of services and other risks described in the Company's reports. This Press Release is up to date and Banrisul may or may not update it with new information and/or future events.

Table 1: Economic and Financial Indicators

Main Income Statement Accounts - R\$ Million	9M2019	9M2018	3Q2019	2Q2019	1Q2019	4Q2018	3Q2018	9M2019/ 9M2018	3Q2019/ 2Q2019
Net Interest Income	4,131.9	4,113.1	1,434.7	1,351.5	1,345.7	1,578.1	1,428.6	0.5%	6.2%
Allowance for Loan Losses Expenses	928.8	830.2	349.0	294.4	285.4	449.8	247.6	11.9%	18.6%
Gross Profit from Financial Operations	3,203.2	3,282.8	1,085.7	1,057.2	1,060.3	1,128.3	1,181.1	-2.4%	2.7%
Financial Income	7,112.5	7,102.0	2,589.5	2,258.3	2,264.7	2,449.7	2,445.2	0.1%	14.7%
Financial Expenses	3,909.3	3,819.2	1,503.8	1,201.1	1,204.4	1,321.5	1,264.1	2.4%	25.2%
Income from Services and Fees	1,512.5	1,458.9	520.2	501.6	490.7	538.2	488.0	3.7%	3.7%
Adjusted Administrative Expenses ⁽¹⁾	2,830.3	2,819.3	945.9	933.6	950.8	989.3	960.0	0.4%	1.3%
Adjusted Other Operational Expenses	585.0	470.8	259.7	195.9	129.3	147.7	183.0	24.3%	32.6%
Adjusted Other Operational Income	366.0	252.2	144.6	123.9	97.5	79.1	91.0	45.2%	16.7%
Adjusted Net Income	917.5	796.1	291.9	305.7	320.0	300.1	290.2	15.2%	-4.5%
Net Income	947.3	796.1	291.9	335.4	320.0	252.5	290.2	19.0%	-13.0%
Main Balance Sheet Accounts - R\$ Million	Sep 2019	Sep 2018	Sep 2019	Jun 2019	Mar 2019	Dec 2018	Sep 2018	Sep 2019/ Sep 2018	Sep 2019/ Jun 2019
Total Assets	80,637.6	75,840.0	80,637.6	79,465.7	77,870.6	77,427.9	75,840.0	6.3%	1.5%
Securities ⁽²⁾	23,310.5	22,121.9	23,310.5	22,109.4	21,096.4	21,067.1	22,121.9	5.4%	5.4%
Total Credit Portfolio	34,647.1	31,742.6	34,647.1	34,237.2	34,301.9	34,063.7	31,742.6	9.2%	1.2%
Allowance for Loan Losses	2,722.0	2,392.4	2,722.0	2,594.0	2,582.3	2,612.1	2,392.4	13.8%	4.9%
Past Due Loans > 90 Days	984.8	924.0	984.8	752.7	878.0	868.5	924.0	6.6%	30.8%
Funds Raised and Under Management	70,105.5	65,330.8	70,105.5	69,370.9	67,887.4	67,780.4	65,330.8	7.3%	1.1%
Shareholders' Equity	7,734.9	7,251.9	7,734.9	7,522.5	7,369.0	7,278.9	7,251.9	6.7%	2.8%
Prudential Conglomerate Reference Equity	6,740.7	6,190.4	6,740.7	6,478.9	6,322.0	6,145.5	6,190.4	8.9%	4.0%
Average Shareholders' Equity	7,506.9	7,143.4	7,628.7	7,445.7	7,323.9	7,265.4	7,143.4	5.1%	2.5%
Average Total Assets	79,032.7	74,563.7	80,051.7	78,668.2	77,649.2	76,633.9	75,585.6	6.0%	1.8%
Average Profitable Assets	70,151.2	66,583.0	70,840.7	70,671.1	68,941.7	67,693.1	67,569.5	5.4%	0.2%
Stock Market Information - R\$ Million	9M2019	9M2018	3Q2019	2Q2019	1Q2019	4Q2018	3Q2018	9M2019/ 9M2018	3Q2019/ 2Q2019
Interest on Own Capital / Dividends ⁽³⁾	374.6	289.2	112.0	135.0	127.7	130.7	88.3	29.5%	-17.0%
Market Capitalization	9,222.4	6,126.4	9,222.4	9,713.1	9,893.1	9,071.1	6,126.4	50.5%	-5.1%
Book Value Per Share	18.91	17.73	18.91	18.39	18.02	17.80	17.73	6.7%	2.8%
Average Price per Share (R\$)	23.69	16.66	23.28	23.59	24.24	19.93	15.26	42.2%	-1.3%
Earnings per Share (R\$)	2.32	1.95	0.71	0.82	0.78	0.62	0.71	18.8%	-12.9%
Financial Indexes	9M2019	9M2018	3Q2019	2Q2019	1Q2019	4Q2018	3Q2018		
Adjusted ROAA (pa.) ⁽⁴⁾	1.6%	1.4%	1.5%	1.6%	1.7%	1.6%	1.5%		
Adjusted ROAE (pa.) ⁽⁵⁾	16.6%	15.1%	16.2%	17.5%	18.7%	17.6%	17.3%		
Adjusted Efficiency Ratio ⁽⁶⁾	51.1%	51.8%	51.1%	51.4%	51.5%	51.5%	51.8%		
Net Interest Margin on Profitable Assets	7.93%	8.32%	8.35%	7.87%	8.04%	9.66%	8.73%		
Adjusted Operating Cost	4.7%	4.9%	4.7%	4.8%	4.9%	4.9%	4.9%		
Default Rate > 90 Days ⁽⁷⁾	2.84%	2.91%	2.84%	2.20%	2.56%	2.55%	2.91%		
Cover Ratio 90 days ⁽⁸⁾	276.4%	258.9%	276.4%	344.6%	294.1%	300.8%	258.9%		
Provisioning Index ⁽⁹⁾	7.9%	7.5%	7.9%	7.6%	7.5%	7.7%	7.5%		
Basel Ratio (Prudential Conglomerate)	16.2%	15.9%	16.2%	15.8%	15.6%	15.2%	15.9%		
Structural Indicators	Sep 2019	Sep 2018	Sep 2019	Jun 2019	Mar 2019	Dec 2018	Sep 2018		
Branches	518	518	518	518	518	518	518		
Service Stations	178	187	178	181	184	187	187		
Electronic Service Stations	427	455	427	433	436	443	455		
Employees	10,313	10,732	10,313	10,276	10,182	10,763	10,732		
Economic Indicators	9M2019	9M2018	3Q2019	2Q2019	1Q2019	4Q2018	3Q2018		
Effective Selic Rate	4.66%	4.82%	1.54%	1.54%	1.51%	1.54%	1.59%		
Exchange Rate (R\$/USD - end of period)	4.16	4.00	4.16	3.83	3.90	3.87	4.00		
Exchange Rate Variation (%)	7.47%	21.04%	8.67%	-1.66%	0.57%	-3.22%	3.84%		
IGP-M (General Market Price Index)	4.10%	8.30%	-0.28%	2.19%	2.16%	-0.69%	2.75%		
IPCA (Extended Consumer Price Index)	2.49%	3.34%	0.26%	0.71%	1.51%	0.39%	0.72%		

(1) Includes Adjusted Personnel Expenses and Other Administrative Expenses.

(2) Includes Interbank Deposits and deduces Repurchase Obligations.

(3) Interest on Own Capital and Dividends paid credited and/or provisioned (before retention of income tax).

(4) Net Income / Average Total Asset.

(5) Net Income / Average Shareholders' Equity.

(6) Efficiency Ratio for the last 12 months. Personnel Expenses + Other Administrative Expenses / Financial Margin + Income from Services and Fees + (Other Operational Income - Other Operational Expenses).

(7) Past Due Loans > 90 days / Total Credit Portfolio.

(8) Allowance for Loan Losses / Past Due Loans > 90 days.

(9) Allowance for Loan Losses / Credit Portfolio.

MATERIAL FACTS

On July 10, 2019, Banrisul's new management took office. Claudio Coutinho Mendes is the Chief Executive Officer and Irany de Oliveira Sant'Anna Junior is the Deputy CEO and Risk and Control Officer. Management is also composed by Claíse Müller Rauber (Chief Products, Segments and Digital Channels Officer), Fernando Postal (Chief Distribution and Retail Commercial Officer), Jorge Fernando Krug Santos (Chief Information Technology), Marcus Vinicius Feijó Staffen (Chief Financial and Investor Relations Officer), Osvaldo Lobo Pires (Chief Credit and Operations Officer), Raquel Santos Carneiro (Chief Institutional Officer) and Suzana Flores Cogo (Chief Administrative Officer).

FINANCIAL HIGHLIGHTS

The summary of Banrisul's 9M2019 and 3Q2019 results are presented below. The Analysis of Performance, Management Report Financial Statements and the Accompanying Notes are available at the Bank's website www.banrisul.com.br/ri.

Table 2: Key Items of the Income Statement - R\$ Million

	9M2019	9M2018	3Q2019	2Q2019	1Q2019	4Q2018	3Q2018	9M2019/ 9M2018	3Q2019/ 2Q2019
Net Interest Income	4,131.9	4,113.1	1,434.7	1,351.5	1,345.7	1,578.1	1,428.6	0.5%	6.2%
Allowance for Loan Losses Expenses	928.8	830.2	349.0	294.4	285.4	449.8	247.6	11.9%	18.6%
Gross Profit from Financial Operations	3,203.2	3,282.8	1,085.7	1,057.2	1,060.3	1,128.3	1,181.1	-2.4%	2.7%
Income from Services and Fees	1,512.5	1,458.9	520.2	501.6	490.7	538.2	488.0	3.7%	3.7%
Adjusted Administrative Expenses	2,830.3	2,819.3	945.9	933.6	950.8	989.3	960.0	0.4%	1.3%
Operating Income	1,384.1	1,366.6	427.8	495.2	461.1	416.5	503.8	1.3%	-13.6%
Net Income	947.3	796.1	291.9	335.4	320.0	252.5	290.2	19.0%	-13.0%
Adjusted Net Income	917.5	796.1	291.9	305.7	320.0	300.1	290.2	15.2%	-4.5%

Net income amounted to R\$947.3 million in 9M2019, 19.0% above 9M2018. In 3Q2019, net income totaled R\$291.9 million, similar to 3Q2018 and decreased 13.0% from 2Q2019. **Adjusted net income** amounted to R\$917.5 million in 9M2019, 15.2% above 9M2018. In 3Q2019, adjusted net income decreased 4.5% from 2Q2019.

Banrisul's **performance** from 9M2018 to 9M2019 is driven by stable net interest income, increasing provision expenses and banking fees, controlled administrative expenses and lower tax rate, in view of the reduction of Social Contribution on Net Income in January 2019.

From 2Q2019 to 3Q2019, performance, taking in consideration the adjusted net income, was mainly influenced by growing net interest income, increasing banking fees, higher provision expenses and administrative expenses and by the unfavorable trend of other operational income/expenses.

Net interest income totaled R\$4,131.9 million in 9M2019, similar to that of 9M2018. In 3Q2019, net interest income amounted to R\$1,434.7 million, increasing 6.2% from 2Q2019.

Flatish **NII** from 9M2018 to 9M2019 reflects the reduction of interest rates on loans, following the decrease of basic interest rate, in an environment of growing credit assets. From 2Q2019 to 3Q2019, the increase reflects the growth of financial interest income, partially offset by the increase observed in financial expenses.

Provision for loan losses reached R\$928.8 million in 9M2019, increasing 11.9% (R\$98.6 million) from 9M2018 in the wake of the rollover of the credit portfolio by risk ratings, in line with the growth of the loan book. In 3Q2019, provision expenses totaled R\$349.0 million, increasing 18.6% (R\$54.6 million) from 2Q2019 impacted by the rollover of the credit portfolio by risk ratings, by the increase of past due credit operations and by the provisioning of previously written-off credit operations recovered.

Banking Fees totaled R\$1,512.5 million in 9M2019, increasing 3.7% (R\$53.6 million) from 9M2018, particularly driven by current account fees, insurance, pension and pension bond fees. From 2Q2019 to 3Q2019, banking fees increased 3.7% (R\$18.7 million) due to the increase in current account and acquiring fees.

Administrative expenses totaled R\$2,830.3 million in 9M2019, stable since 9M2018. Adjusted administrative expenses increased 1.3% (R\$12.2 million) from 2Q2019 to 3Q2019.

Personnel expenses were stable from 9M2018 to 9M2019. Personnel expenses increased 5.0% (R\$24.0 million) from 2Q2019 to 3Q2019 due to the effects of the wage agreement on September 2019.

Other administrative expenses were in 9M2019 were comparable to those on 9M2018. From 2Q2019 to 3Q2019, other administrative expenses decreased 2.6% (R\$11.8 million), driven by the reduction in expenses with specialized technical services.

The reconciliation between reported and adjusted net income is presented below, and considers the extraordinary events recorded in 4Q2018 and in 1H2019. ROE, ROA and efficiency ratio are calculated based on adjusted net income.

Table 3: Accounting Net Income Statement X Adjusted Net Income - R\$ Million and %

	9M2019	9M2018	3Q2019	2Q2019	1Q2019	4Q2018	3Q2018
Adjusted Net Income	917.5	796.1	291.9	305.7	320.0	300.1	290.2
Extraordinary Events	29.7	-	-	29.7	-	(47.6)	-
Retirement Plans ⁽¹⁾	-	-	-	-	-	(86.5)	-
Restructuring plans of the Fundação Banrisul de Seguridade Social – FBSS ⁽²⁾	49.5	-	-	49.5	-	-	-
Tax Effects ⁽³⁾	(19.8)	-	-	(19.8)	-	38.9	-
Net Income	947.3	796.1	291.9	335.4	320.0	252.5	290.2
Adjusted ROAA	1.6%	1.4%	1.5%	1.6%	1.7%	1.6%	1.5%
Adjusted ROAE	16.6%	15.1%	16.2%	17.5%	18.7%	17.6%	17.3%
Adjusted Efficiency Ratio ⁽⁴⁾	51.1%	51.8%	51.1%	51.4%	51.5%	51.5%	51.8%

(1) Voluntary Retirement Plan (PDAV), launched in December 2018, with the retirement of 555 employees in 1Q2019.

(2) Voluntary migration process of participants from Benefit Plan I - PBI to Benefit Plan FBPREV III in 1H2019; approximately 35% of PBI participants migrated.

(3) Related to Voluntary Retirement Plan and FBSS Plan Restructuring.

(4) Personnel Expenses + Other Administrative Expenses / Financial Margin + Income from Services and Fees + (Other Operational Income – Other Operational Expenses). Considers the last 12 months.

Adjusted annualized ROAE reached 16.6% in 9M2019, 1.5 pp. above 9M2018, as the result of flat NII, higher provision expenses, increasing banking fees and controlled administrative expenses, as well as lower tax rates.

Adjusted efficiency ratio reached 51.1% in the twelve months ended September 2019, improving from the 51.8% delivered in the same period last year, reflecting the expansion of financial margin and banking fees ahead of the increase of administrative expenses.

OPERATIONAL HIGHLIGHTS

Table 4: Asset Evolution Statement - R\$ Million

	Sep 2019	Jun 2019	Mar 2019	Dec 2018	Sep 2018	Sep 2019/ Sep 2018	Sep 2019/ Jun 2019
Total Assets	80,637.6	79,465.7	77,870.6	77,427.9	75,840.0	6.3%	1.5%
Credit Operations	34,647.1	34,237.2	34,301.9	34,063.7	31,742.6	9.2%	1.2%
Securities + Interbank Transactions - Repurchase Obligations	23,310.5	22,109.4	21,096.4	21,067.1	22,121.9	5.4%	5.4%
Funds Raised and Under Management	70,105.5	69,370.9	67,887.4	67,780.4	65,330.8	7.3%	1.1%
Shareholders' Equity	7,734.9	7,522.5	7,369.0	7,278.9	7,251.9	6.7%	2.8%

Total assets reached R\$80,637.6 million in September 2019, growing 6.3% (R\$4,797.6 million) from September 2018 and 1.5% (R\$1,171.8 million) from June 2019. The year-on-year asset increase was mainly driven by the R\$3,904.0 million growth in funding (deposits, bank notes and the subordinated debt) and by the R\$378.1 million increase in interbank and interbranch relations. As to asset allocation, it is worth pointing out the increase of R\$2,904.5 million in the loan book and of R\$1,563.9 million in securities and derivatives. In the last three months,

the asset trend particularly reflected the expansion of R\$1,127.1 million in funding. As to asset allocation, securities and derivatives increased R\$716.1 million and credit assets increased R\$409.9 million.

Total **credit assets** (expanded concept) reached R\$35,031.5 million in September 2019, increasing 8.6% in twelve months. Excluding sureties and guarantees, loan book increased 9.2% year-on-year, especially driven by the growth of R\$3,325.0 million in non-earmarked credit to individuals, performance that was offset by the reduction of R\$375.7 million in credits linked to acquired portfolio. From June 2019, credit assets increased 1.2%, mainly driven by the R\$458.3 increase in non-earmarked credit to individuals and the R\$215.5 million in agricultural loans, partially offset by the decrease of R\$112.5 million in real state loans and of R\$86.0 million in long-term loans.

Table 5: Statement of the Credit Portfolio - R\$ Million

	Sep 2019	% Total Credit	Jun 2019	Mar 2019	Dec 2018	Sep 2018	Sep 2019/ Sep 2018	Sep 2019/ Jun 2019
Foreign Exchange	746.6	2.2%	684.2	713.6	736.5	699.9	6.7%	9.1%
Commercial	25,994.0	75.0%	25,590.4	25,433.0	25,018.0	22,679.1	14.6%	1.6%
Individuals	20,058.5	57.9%	19,600.2	19,369.5	18,790.4	16,733.5	19.9%	2.3%
Payroll	15,129.9	43.7%	14,508.8	14,107.9	13,351.6	12,278.5	23.2%	4.3%
Other	4,928.6	14.2%	5,091.4	5,261.6	5,438.8	4,455.0	10.6%	-3.2%
Companies	5,935.5	17.1%	5,990.1	6,063.5	6,227.6	5,945.5	-0.2%	-0.9%
Working Capital	3,877.0	11.2%	3,979.6	3,977.5	4,153.8	3,992.7	-2.9%	-2.6%
Other	2,058.5	5.9%	2,010.5	2,086.1	2,073.8	1,952.8	5.4%	2.4%
Long-term Financing	751.1	2.2%	837.1	883.1	936.2	1,010.9	-25.7%	-10.3%
Real Estate Financing	4,096.8	11.8%	4,209.3	4,167.9	4,112.7	4,046.4	1.2%	-2.7%
Agricultural Financing	2,527.0	7.3%	2,311.5	2,411.9	2,459.2	2,408.5	4.9%	9.3%
Other ⁽¹⁾	531.5	1.5%	604.7	692.2	801.2	897.8	-40.8%	-12.1%
Total	34,647.1	100.0%	34,237.2	34,301.9	34,063.7	31,742.6	9.2%	1.2%

(1) Includes leasing credits linked to acquired portfolio and public sector.

Securities and interbank investments totaled R\$27,107.3 million, with net balance (deducted of repurchase transactions) of R\$23,310.5 million at the end of September 2019, increasing 5.4% (R\$1,188.6 million). The evolution of the treasury portfolio in the period was influenced by the expansion of deposits and bank notes in an environment of increasing loan portfolio increased. From June 2019, the balance of securities and interbank investments, net of repo operations, increased 5.4% (R\$1,201.2 million), mostly impacted by the increase of deposits, interbank and interbranch transactions and bank notes, and by the decrease of reserve requirements deposited at the Central Bank of Brazil, all in a context of increasing loan book.

Funds raised and under management, composed by deposits, bank notes, subordinated bond and third-party funds, totaled R\$70,105.5 million in September 2019, increasing 7.3% (R\$4,774.6 million) in twelve months, driven by the increase of R\$2,774.6 million in deposits, of R\$871.7 million in bank notes and of R\$870.6 million in funds under management. In the last quarter, funds raised and under management increased 1.1% (R\$734.6 million), mostly due to the increase of R\$793.7 million in deposits.

Shareholders' equity reached R\$7,734.9 million at the end of September 2019, increasing 6.7% (R\$483.0 million) from September 2018 and 2.8% (R\$212.4 million) from June 2019, on account of the incorporation of results, the payments of interest on own capital and the provision of dividends, the reclassification of R\$101.4 million recorded into results of future years, and the reassessment of actuarial liabilities on post-employment benefits pursuant to the procedures set forth by CPC 33 (R1). In the last quarter, the trend reflects the incorporation of results, the payment of interest on own capital and the foreign exchange variation adjustment on the equity of branches located abroad.

Banrisul paid and provisioned R\$902.1 million in **taxes and contributions** in 9M2019. Taxes withheld and paid, directly levied on financial intermediation and other payments, amounted to R\$799.0 million in the quarter.

Table 6: Other Indicators - %

	9M2019	9M2018	3Q2019	2Q2019	1Q2019	4Q2018	3Q2018
Net Interest Margin	7.93%	8.32%	8.35%	7.87%	8.04%	9.66%	8.73%
Basel Ratio (Prudential Conglomerate)	16.2%	15.9%	16.2%	15.8%	15.6%	15.2%	15.9%
Loan Portfolio Normal Risk / Total Credit	87.9%	88.6%	87.9%	87.4%	87.5%	87.1%	88.6%
Loan Portfolio Risks 1 and 2 / Total Credit	12.1%	11.4%	12.1%	12.6%	12.5%	12.9%	11.4%
Default Rate > 90 Days	2.84%	2.91%	2.84%	2.20%	2.56%	2.55%	2.91%
Cover Ratio > 90 Days ⁽¹⁾	276.4%	258.9%	276.4%	344.6%	294.1%	300.8%	258.9%
Provision Ratio ⁽²⁾	7.9%	7.5%	7.9%	7.6%	7.5%	7.7%	7.5%

(1) Allowance for Loan Losses / Past Due Loans > 90 days.

(2) Allowance for Loan Losses / Credit Portfolio.

From 9M2018 to 9M2019, **NIM** evolution reflects the stability of the NII, influenced by the decrease of credit interest rates, on the wake of increasing profitable assets, credit assets particularly.

90-day default rate reached 2.84% in September 2019, decreasing 0.07 pp. in twelve months and increasing 0.64 pp. from June 2019. The balance of 90-day past due credit reached R\$984.8 million in September 2019, increasing 6.6% in twelve months and 30.8% in the last quarter. **Coverage ratio** reached 276.4% in September 2019 (over the 90-day past due portfolio), compared to 258.9% in September 2018 and 344.6% in June 2019. In comparison with September 2018, the trend of the 90-day coverage ratio reflects the increase in credit provisions ahead of the increase observed in past due credit transactions. In the in the last quarter, the 90-day coverage ratio trend was mainly influenced by the increase in past due credit operations.

Total provisions reached 7.9% of the outstanding credit portfolio in September 2019, 0.4 pp. above September 2018 and 0.3 pp. above June 2019. Credit provisions increased by R\$329.6 million in twelve months, due to the rolling over of risk rating levels and the increase in default credit, in line with the growth of the credit portfolio. The portfolio of normal risk loans decreased 0.7 pp. in relation to September 2018. In the last quarter, the balance of provisions increased R\$127.9 million, and the share of normal risk loan portfolio in relation to the total loan book increased 0.5 pp.

GUIDANCE

Guidance for credit growth remains as reported in the first quarter of 2019. The slow recovery of the economy and the decrease in corporate credit led to reducing the expected growth for non-direct lending to companies and real estate loans. Expectations for credit to individuals and funding are maintained.

The decrease in the guidance for corporate and real estate credit should not, however, impact expected provisioning levels and performance indicators such as return on average equity, efficiency ratio and net interest income on interest-earning assets, for which the expected ranges are the same.

Table 7: Guidance

	2019	
	Projected ⁽¹⁾	Revised Sep 2019
Credit Portfolio	4% to 8%	4% to 8%
Non-direct Lending – Individuals	6% to 10%	6% to 10%
Non-direct Lending – Companies	1% to 5%	-2% to 2%
Real Estate Loans	4% to 8%	0% to 4%
Provision Expenses / Credit Portfolio	3% to 4%	3% to 4%
Provision Balance / Credit Portfolio	6.5% to 7.5%	6.5% to 7.5%
Funding	6% to 10%	6% to 10%
Return on Average Equity	16% to 19%	16% to 19%
Efficiency Ratio	50% to 54%	50% to 54%
Net Interest Income / Interest-Earning Assets	7.5% to 8.5%	7.5% to 8.5%

(1) Originally disclosed in 4Q2018 and maintained on 1Q2019.

Porto Alegre, November 11, 2019.

